TOURIST IMAGE OF ROMANIA REVIEWED BY INTERNATIONAL TRAVEL GUIDES. COMPARATIVE STUDY: ENGLISH, FRENCH AND GERMAN EDITIONS

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Abstract  
The number of tourists willing to visit a foreign country is largely determined by both general and tourist image of the chosen destination. Represented by the way of perception, the tourist image is mainly influenced by a wide range of sources of information, reason for which analyzing tourist informational materials about Romania is a must when it comes to examine it as a tourist destination from foreigners point of view. Hence, the article deals with three guidebooks (published in international languages: English, French and German), whose specific presentation reverberates into different ways to retrospect to the Romania’s tourism supply. The main purpose of this paper is to reveal what kind of information the investigated guidebooks consider relevant to share with the readers and how the authors of these editions decide to provide it. Furthermore the article aims to be a starting point for further researches concerning this area of interest. With respect to the methodology that mediated this research, the methods that stand out in relief, regard observation, analysis, synthesis, graphic and cartographic ones which served specific objectives, likewise: identifying, analyzing and comparing the manner in which Romania may be seen by foreigners even without their visit to this country.

Key words: tourist guidebook, foreign tourists, tourist sites, tourist destination

JEL Classification: L83

I. INTRODUCTION

Due to the economic boost that characterized tourism over the past decades, recording a turnover of 623 billion dollars at global level, it is understandable why more and more countries started to valorize the tourism potential that they are endowed with, in order to obtain the socio-economic efficiency that all of them aim to.

Therefore, recently, it has been noticed that tourism development policies are dealing with a new trend in terms of attracting foreign tourists, the more so as not only the number of persons that chooses to spend their holiday in a foreign country but also the income from tourism have significantly increased at global scale, reaching the threshold of 950 billion dollars.

At European level, Romania is placed among the countries that receive the lowest number of foreign tourists, registering almost 500,000 international tourist arrivals annually. This situation might find its explanation within the marketing issue that concerns the tourist image of Romania, whose perception could suffer damages within foreigner’s conception because of inadequate knowledge.

Hence, the conceive of promotion strategies and materials is a primordial part of a tourism development strategy that aims to create a favorable presentation when it comes to highlighting the features that recommend a country as a tourist destination.

On this line, the main goal of this paper is to reveal the manner in which the tourist image of Romania is perceived by the authors of some travel guides and is transmitted and shared with the readers, future potential tourist that assimilate what they are given in terms of tourist information.

Taking into account the existence of a wide range of informational materials written in different languages, by numerous authors, a strict selection has imposed. Hence, the guidebooks kept under review followed a two-criteria selection that combined the language accessibility and the publisher status, meaning the confidence and reliability regarding the quality of its works. While the former criterion determined opting for three of the most known international languages (English, French and German), the latter resulted in focusing on three famous publishing houses (Dumont Richtig Reisen, Lonely Planet etc.) known for the experience acquired with respect to editing tourist guidebooks. From this point of view, National Geographic Travel Guides Collection is more than relevant for what the quality and the brand of a publishing company reflects on the subconscious, positive attitude and the trust that the readers show and invest in it.

This paper concentrates on informational
materials like guidebooks, because they still play an important role in tourist experience, especially since when he has become more individualistic. Moreover, between researchers and tourism industry think that there exists an interrelation between the use of guidebooks and the choice of a destination (Zilinger, 2004, p. 1).

In order to achieve the main objective of this research, a comparative study was employed, so that a series of differences and similarities could be marked out, from quantitative and qualitative perspectives, regarding both form and content aspects related to the examined travel guides. Furthermore, the analysis of the most relevant information which is provided by the three guidebooks is also meant to bring into prominence the way those foreigners who read a travel guide or another would end retrospect to Romania, inevitably adopting the authors’ standpoint.

The present paper addresses to this kind of subject because the general image of Romania for foreigners is not correctly outlined, the tourist one being affected in this way. Thus, this study proposes to find out what elements are treated by guidebooks and if they correspond with the reality, because tourist image is highly influenced by general one.

II. THEORY AND METHODOLOGY

The fact that Romania is one of the least visited countries from European Union could be the consequence of a tourist image improperly propagated within the subconscious of potential tourists.

Although one can refer to a Romanian inbound tourism only since 1990, when a series of political, economical and social changes started to characterize its evolution, after this key moment, the economic effects related to the tourist phenomenon have considerably increased. It was then when entire Eastern Europe, namely the countries incorporated within the Communism block began to form a tourist image which reflected on the decision-making process of potential tourists.

When it comes to the image of a destination, which is quite hard to define, most specialists refer to it as a “multi-faceted, composite construct, which consists of interrelated cognitive and affective evaluations woven into overall impressions” (Stepchenkova and Alastair, 2006, p. 944).

Other authors consociate this image with a pictorial one that can create a process that leads to an experience which finds its equivalence into the image created by direct physical sensations (Tuochino and Pitkanen, 2014, p. 78).

More specific definitions related to the image of a destination belong to John Hunt who sees it as an ensemble of impressions of a person or of a group of persons obtained within a well-delimited territory that is not the same where they live in; while Kotler and Gertner associated the same destination image to “the sum of beliefs and impressions people hold about places, images representing a simplification of a large number of associations and pieces of information connected with a place” (Hunt, 1975, p. 1, Kotler and Gertner, 2002, p. 251).

The image of a destination can be achieved by establishing contacts with the place through visits but also in the absence of these contacts, through other kind of experience concerning the destination (the opinion of some kiths, mass-media, travel agencies, during visits within closer destinations) (Bojanic, 1991, p 352. White, 2004, p. 311).

Regarding researches made by Echtner and Ritchie, the image of a destination is formed by two components (Figure 1): a holistic one and another one which includes the specific attributes of a location, and each component registers both functional (tangibles) and psychological (abstract) aspects (Echtner and Ritchie, 1991, p. 4).

![Figure 1 - The characteristics of image place](Source: Echtner and Ritchie, 1991)

Since the choice of a destination is influenced by an individual perception of some alternative possibilities, the countries whose economies are based on the profits registered in tourism, or those countries which advocate for a significant share of tourism inside of GDP, are forced to promote a coherent image of themselves as tourist destinations (Chon, 1991, p. 68).

The tourist image of a destination has an important role on the decision-making of potential tourists, due to the motivation of a customer regarding tourist services that are determined by some expectations related to the need of those services. This image must be strong enough and capable of overpassing the phases of tourist products acquisition process (the need of recognition, information searching, evaluation of alternatives, choice of product or service, post-purchase evaluation) (Machado, 2010, p. 445).

In some researchers’ point of view, the tourist image of a destination represents the most important factor that influences the length stay, which begins to form starting from the moment when the future tourist plans its departure, until the end of his stay; therefore what can also be brought into discussion is the concept
of a pre-image (the image formed until the moment of destination arrival) (Chon, 1991, p. 69).

However, it does not exist a demarcation line to make the difference between a general image and a tourist image of a country, many references of the specialized literature arguing that these terms coincide. Some researchers think that these images coexist and they cannot be treated separately, because visitors benefit not only from tourist services of a country but also from some auxiliary services that are available to the local population (Machado, 2010, p. 444).

The authors mentioned above believe that the tourist image of a country has a greater influence than the general one on the decision of some foreign investors, because of the locomotive role that tourism plays in shaping positive perceptions for investments. A major difference is represented by the fact that general image includes the situation of the entire country’s territory but the tourist one cannot be associated with a national level due to the differences determined by the existing specificities registered at local and regional scale (Roth and Diamantopoulos, 2009, p. 737).

The same idea is continued by Roth and Diamantopoulos (2009) who affirmed that the general image of a country it is formed in a wider temporal gap and it is influenced by different gained information types regarding historical events, culture, tradition, economic development level, industrialization level, products sold.

Noteworthy is that the image of a country is different in a visitor conception as against a non-visitor one. According to a study based on a survey about an analysis of images of Mediterranean tourist destinations, some significant differences were found between visitors and non-visitors. The latter category had the same opinion regarding Turkey, Italy and Greece but visitors found Greece less interesting than Turkey and Italy (Baloglu and McCleary, 1999, p. 151).

An unusual way of presenting the image of tourist destinations is through travel blog photography, highlighting Romania’s image reflected in French bloggers photos. Therefore, the author undertook a quantitative analysis on a sample of 518 photos on French travelers’ blogs, and the results outlined that the best represented tourist attractions are of local specificity (10%), then of cultural attractions (77%), but no picture which to present health resorts was found (Tudor, 2012, p. 32).

However, guidebooks can highlight in an approximative way the tourist image of a country, containing information about culture and society, landscape, accommodation, alimentation, leisure facilities, and the main question is if these informational materials play a definitive role for tourists in visiting a destination.

A study regarding the influence of guidebooks over those destinations that are visited by German tourists during their holiday in Sweden, showed that these informational materials play an important role in their decision. In this way, the author made some cartographic representations regarding German overnight stays, the number of pages of guidebooks that analysed each zone and each attraction category of Sweden, and finally this hypothesis was confirmed by making a correlation between the presentation in the guidebooks and the number of visitors of a destination (Zilinger, 2004, p. 23, 26, 29, 30, 31).

Conclusive in this way are also the affirmations of Gunn in 1972, „If tourists do not know about travel ways, attractions, services, and facilities, and do not know how to get to them, tourism does not occur” (Gunn, 1972, p. 129), and of MacCannel who said that an attraction reprezents an pragmatic relationship between a sight, a tourist and a source of information which are guidebooks (Zilinger, 2004, p. 9).

Concerning the methodological part that mediated the elaboration of this research, several methods were used and the most important ones regard analysis, synthesis, observation, comparative, graphic and cartographic methods.

The analysis method consisted in a close research over travel guidebooks, from cover appearance and entire structure, to differences and similarities over graphic, cartographic and informational parts.

The synthesis method was centered on integration of information gathered into a unitary presentation and on its systematization, to facilitate the fulfillment of next step.

The observation method coincided with a close inspection of presentation order, of information’s correctness level and of aspects that these travel guides insist on.

The comparative method focuses on the examination (quantitative, qualitative) of analyzed aspects, highlighting differences and similarities between the information presented by each travel guide but also between the real and presented image which can be found inside of some chapters that depicts historical, geographical, primary and derived tourism supply.

The graphic method was used for inserting several tables, chars that are capable to confirm the similarities and differences between these three travel guides analyzed, also between the real and the presented image of Romanian tourism.

III. RESULTS AND DISCUSSIONS

Taking into account both form and content of the investigated guidebooks, a series of similarities and differentiation emerged, mostly quantitative ones due to the approaches and methods that were used. Thus, the following lines illustrate defining elements from covers and graphic materials to specific chapters and ways of presenting same major subjects such as History, Culture, Environment, Food and Beverage.
3.1. The Cover of the Travel Guidebooks

The first visual contact of a reader not only with a guidebook but also with the destination that it is being promoted, is ensured by the cover and its design. This emblematic picture reveals the image that the authors consider most appropriate for the Romanian space, people and culture, in this case, intended for convincing tourists to visit this country.

Figure 2 - The cover of the English travel guide
Source: Reid, R., Petterson, L., 2007

Figure 3 - The cover of the French (a) and German (b) travel guides
Source: Juler, Caroline, 2007; Hagenberg-Miliu, Ebba-Christina, Miliu, C., 2006

The cover of the Romania’s travel guide written in English, (which from now on will be referred to as <<the English guidebook>>) exposes a young boy playing an old violoncello (Figure 2). At first sight, two aspects come into prominence: the impoverishment that the society confronts with, and the preservation of customs and traditions seen as means of cultural and spiritual survival. This idea is being enforced by the evaluation of both parts of the cover which links on to the boy, another masculine figure, of an old man, maybe a relative who could have introduced the child to the world of arts and music, thus creating a bond between generations which share same values.

Regarding the design of the tourist guidebook about Romania, written for the French readers (from now on: <<the French travel guide>>, a whole new perspective is being accentuated (Figure 3a). Maintaining an animated picture of Romanian people, that highlights the importance of traditional values, from habits and costumes to folk music and dances, the entire state of mind is a completely different one in comparison with the one presented by the English guide. Impregnated with optimism and joyfulness this picture adheres to the collage that gets together cultural aspects, natural and humanity’s built heritage elements which define Romania (rural civilization, spectacular mountain areas, unique religious constructions, cultural buildings). Consequently, this cover appears to be the most suitable for what a travel guidebook is meant to be: offering enough information to familiarize someone with a destination and giving enough reasons to make a person willing to visit the place he/she has read about.

Lastly, the cover of the so-called <<German tourist guidebook>> (named like this because of the language in which the text is being written), shows an incomplete picture of the facade of some well-preserved Saxon buildings, aiming to point out and re-establish connections with the Germanophone world, whose dwellers are invited to discover roots and remainders of their origins (Figure 3b).

3.2. Graphic Materials

In order to give colour to the presented facts, the three guidebooks attach a series of graphic materials to the text, more or less inspired, whose purpose is to reveal and to convince the reader that the destination is definitely worth visiting. To what extent they manage to fulfill this, depends on both quantitative and qualitative features of the pictures associated with cultural, social, historical, religious aspects.

For instance, the English guidebook owns the least diversified image representation of the three examined travel guides, integrating 8 pictures, integrally placed before the content section (Figure 4). Unfortunately, these photos are not the most relevant ones for Romania, a country that prides itself with a wide range of tourist sites. Besides, the graphic materials either lack explanations (e.g. Cheile Turzii, Delta Dunării) or display elements in a way too detailed manner (e.g. the architectural motif, the glass ceiling) which darken the global perspective of the tourist attractions’ location or configuration.

Figure 4 - Pictures illustrated by the English guidebook
Source: Reid, R., Petterson, L., 2007

By contrast, the French travel guide, imposes itself through the largest number of photos which illustrate religious, cultural, urban, gastronomic, faunistic, historical and political facts (Figure 5). However, this guide has the same drawbacks as the previous one: pictures which do not benefit from elucidation notes or too closely examined (e.g. the mural painting of a church) and even cases of images that do not correspond with the ideas from the text (e.g. grape gathering). Anyway, in comparison with the English guidebook, the French one possesses pictures whose eloquence degree is much more higher and the shown aspects are easier to spot (e.g. Casa Poporului, pelicans from Delta Dunării, Ceaușescu etc.).
The German tourist guidebook individuates through the quality of the pictures which are, by far, the most suggestive ones directly interconnected to the text information. This thing can be certified from the first lines which form the contents of the guide where important tourist sites such as Munții Bucegi, Neamț Monastery, Bârsana Monastic Complex, Bran Castle find their image representation too (Figure 6). Furthermore, all these photos provide identification data (e.g. Sucevița Monastery, Mircea cel Bătrân, the bucovinean rural landscape), even though there are situations where the authors do not insist on certain aspects that were illustrated.

3.3. Cartographic Materials

Alongside of graphic materials the cartographic ones also stand out in relief supplying the three examined travel guides with concise and compact geographical and tourist information related to the destination, to Romania in this case.

The English tourist guidebook incorporates 8 maps all along the text wherefrom the first one is definitely the most complex one, not only in its series but also in comparison with the other two guidebooks. This initial map points out some tourist sites endowed with high attractiveness that also benefit from brief description and indications about the page number where further details can be obtained (Figure 7a). The other maps, much more summarily realised, are used as text supports, facilitating the reader’s process of locating the geographical reference points mentioned by the authors.

The French guidebook integrates three types of maps whose main purpose is to illustrate the cartographic representations of some tourist routes performed at different scales: intra-urban, inter-urban or inter-regional level (Figure 7b).

The German travel guide also contains a detailed map entitled: “Romania: Highlight spots at a glimpse”, which presents the most important 15 tourist attractions among which are included both geographical relief units and religious constructions and even cities from Romania that allow the unfolding of some tourist activities. Last but not least, this guidebook individuates itself by presenting the communication infrastructure and the national settlement network in a very detailed manner, extremely useful to people who travel alone (Figure 7c).

3.4. Contents

All three travel guides share similar contents, from a structural point of view, meaning one part devoted to Introduction and another one revealing the most pertinent elements and features that the authors of these guidebooks consider to define the tourist image of Romania, without ignoring the exposure of the geographical-historical regions.

Thus, while the introductory part of the English guidebook is made up of 9 subchapters (“The Authors”, “Getting Started”, “Itineraries”, “Snapshot”, “History”, “The Culture”, “Environment”, “Activities”, “Food and Drink”) and the French travel guide allot 5 subchapters to the Introduction, subordinated to “History and Culture” chapter (“Romania Today”, “Gastronomy”, “Fauna and Nature”, “History of Romania”, “Arts and Culture”), the German tourist guidebook consists of 7 subchapters in terms of introductory aspects (“Now in Progress”, “Nature and Environment”, “Nowadays Economy, Society and Politics”, “History”, “Society and Culture Nowadays ” “Arts and Culture”, “Food and Beverage”).

Analyzing the three pie charts, one can notice that 4 subchapters can be equally found in each travel guide (“History”, “Culture”, “Environment”, “Food”), and the largest shares pertain to those which bring into prominence the historical and cultural facts related to destination Romania (Figure 8). Thus, while the French guidebook seems to be the most interested in cultural aspects whose presentation occupies 31% of the introductory part, the English and the German travel guides consider the historical details most relevant to be shared with its readers, reason for which the greatest percentage of the Introduction chapter, meaning 23% corresponds to History. The latter tourist guidebook (the one written in German) also imposes itself through “Nature and Environment”, a subchapter that shares the same percentage with the “Arts and Culture” one (17%), hence showing the significant role that natural sites play within their conception. By contrast, the
English tourist guidebook’s authors give more credit to the “Food and Drink” information which they place third in line (after the historical and cultural facts) with a 15% out of the total number of pages that compose the Introduction.

Taking into account the highest percentage values which reveal the four most important domains of interest: History, Culture, Environment and Food, the next lines will be dealing with their detailed structure, in order to illustrate the main similarities and differences which exist between the examined travel guides and which finally will be reflected in the perception and attitude that English, French and German readers will have created.

3.4.1. History - Similarities and Differences

Regarding the first subchapter of the introductory part, the authors of all three tourist guidebooks provide semblable information about Romania’s history. Thus, starting from Dacian and Roman Period to Middle Ages and Ottoman Expansion, or the most important Romanian rulers (Mircea cel Bătrân, Ştefan cel Mare, Vlad Țepeș, Constantin Brâncoveanu) and their contribution to the liberation of Romanian nation from various dominations, all aspects can be identified within these guidebooks. Due to their relevance for Romania’s past and present society, other significant events such as First World War, the Unification of the Romanian Provinces, World War II and Communist era are also presented in different sections, most of its sharing similar details.

With respect to the manner in which each guide highlights the main aspects, the English guidebook opts in favour of enclosing the principal ideas next to the paragraphs that state them, adds information boxes with further details (such as: “Dracula’s Myth”, “Warrior Queen”, “The Dictator’s Bright Ideas” etc.) and also inserts an useful timeline, pointing out the main historical events, placed to the bottom of the page. By contrast, the German tourist guidebook utilises another
highlighting technique which consists of bolding letters that compose the key-words related to historical aspects and concurrently relies on pictures that illustrate the referred events, the latter method being preferred by the *French travel guide* authors too.

Concerning the timing for historical period beginning, both *French travel guide* and *German tourist guidebook* retrospect to 100.000 – 60.000 B.C., while the *English guidebook* starts its presentation back to 700 B.C., or in other words, from the Dacian-Roman period.

Afterwards, the Middle Ages and the unfolded happenings are being described either separated for each geographical-historical region (Dobrogea, Moldova, Transylvania, Wallachia) in the case of the *French travel guide*, or just in different sections, as the *English* and the *German guidebooks* proceed. These last two editions also distinguish by the political information that they offer and while their authors mention the most important post-communist political figures such as Ion Iliescu, Corneliu Vadim Tudor, Emil Constantinescu, pointing out as well Romania’s adherence to NATO and European Union, the *French travel guide* only names Traian Băsescu, Romania’s president since 2004 until nowadays (2014).

### 3.4.2. Culture - Similarities and Differences

Being the second most substantial subchapter, a wide range of cultural elements are exhibited in this part and although each travel guide relates differently to demographic issues, ethnic groups, religion, literature, music or architecture sections or references can be found within all three editions.

To start with the population aspect, even though the *German travel guide*, gathers all information within a distinct chapter whereas the *English guidebook* compresses it within a section, both of them provide statistical data about the ethnic structure in Romania. In contradistinction, the *French tourist guidebook* not only that mentions this subject within a single phrase but also brings into prominence another important matter, the rural life with the related customs and traditions, the Communist impact on preserving these values, the subsistence agriculture etc.

About the minorities, while the *German tourist guidebook* insists on Rroma minority estimated to be the largest one (about 2-3 millions), the *English* and the *French travel guides* equally focus on German, Rroma and Hungarian minorities. However, it must be specified that the latter presents these aspects in a very briefly manner, in contrast to the *English guidebook* which presentses separately the ethnic groups.

This travel guide published in *English*, detaches itself from the other two guidebooks by displaying an image about Romanian people mentality, characterized by formality, about its attitude seen as welcoming and sociable and about its own perception which mainly lacks self-esteem. Within the same edition, the authors, who have chosen to join Romania and Moldova in one tourist guidebook, have also introduced new sections in comparison with the French and the German authors, sections like woman’ status and post-communist media.

With regard to religion, only the *English travel guide* determines the percentage of the existing religious cults, unlike the *French German guidebooks* which attach more importance to monastic life and monasteries presentation.

The Romanian literature topic, detected within all tourist guidebooks is best represented within the *German travel guide* that makes an incursion into the history of literature from its origins, mentioning Grigore Ureche, Școala Ardeleană etc.). Within the subchapter “New border openings in literature and philosophy” this guidebook highlights the most important Saxon writers and those who have taken part in the political life, refering also to the Communist period. Along with the *French tourist guidebook* the one published in *German*, names Titu Maiorescu, Mihail Kogălniceanu and some others representative writers, while the *English guidebook*, only indicates Mihai Eminescu and I. L. Caragiale.

On the other hand, the *English travel guide* compensates for the lack of literature information, by introducing a subject which the other two guidebooks ignore, namely sport. Thus, not only famous football teams are nominated, such as Steaua or Dinamo but also sports personalities like Gheorghe Hagi and Nadia Comăneci. Furthermore, the *English* edition is characterised by a high degree of detail regarding the musical field which the authors divide into genres such as: classical music and opera, folk and fiddler’s music, pop, rock, hip-hop, manele, not to mention the information boxes incorporated within the text and their original titles: “We love our toilets”, “We trust Eminescu”, “Confusion Home”, “We are spies”, “Best Folk CDs”.

Likewise, the *German tourist guidebook* differentiates by exposing new facts concerning music artists such as George Enescu (life and career, “Enescu Festival”), Paul Constantinescu (composer), Clara Haskil (pianist), Ion Voicu (violinist) and singers like Maria Cebotari, Nicolae Herlea, Angela Gheorghiu etc. Besides, this travel guide insists on presenting details about the biography and works pertaining to the Romanian sculptor, Constantin Brâncuși whom the authors dedicate a special case study.

Last but not least, the German edition is also paying attention to some architectural details regarding the Byzantine style, Saxon fortified churches, wood civilisation, Northern Moldova’s Monasteries, Brâncovenesc style, this last topic being as well stated within the *French travel guide*.

Towards arts and culture, all guidebooks indicate not only the greatests Romanian writers but also the most famous Romanian painter (Nicolae Grigorescu) and sculptor (Constantin Brâncuși). Besides, the authors of the *travel guides* written in *English* and *French* are also dealing with Romanian
theatre and cinematography (Mr. Lăzărescu Death, The Reconstitution), indicated within two paragraphs.

3.4.3. Environment - Similarities and Differences

Considering the sections number, this subchapter is the most balanced of all, dealing with descriptions of the geographic aspects such as geology, rivers, climate within the French and in German tourist guidebooks and continuing with flora and fauna, a common theme for all three travel guides. Thus, by revealing information related to superlatives (highest concentration of large carnivores in Europe: half of the European bear population and third of the wolves population of Europe live in the Romanian Carpathians), Danube Delta and Romania’s national parks, the three editions share similar subjects. Except the last one mentioned, which is missing from the travel guide written in French, whose editors preferred to provide information about agricultural issues instead, the other two guidebooks resemble in contents but differentiate in presentation because of the sketchy manner of the English authors of describing geographical facts (including two information boxes, intitled “Travel a lot, step carefully and support sustainable development - Lonely Planet Foundation”, “UNESCO Patrimony Sites”).

3.4.4. Food and Beverage - Similarities and Differences

Although the examined tourist guidebooks refer to this elements, naming the Romanian traditional dishes (polenta <<mămăligă>>, cheese dumplings <<papanasi>>, cabbage rolls <<sarmale>>, meatball soup, stew <<tochitură>>, cheese, sour cream, filled eggs <<ouă umplute>>, Rădăuţeană soup, cakes <<cozonaci, muceniţă>>) and specific beverages (wine, brandy (jiu), mineral water etc.) the three editions adopt different styles of presenting them. Hence, while the French travel guide does not consider this topic so important that can allocate an entire subchapter or section, the other two guidebooks’ authors even provide a small dictionary of gastronomy. Moreover, the English edition, offers the most complex framework by indicating not only traditional dishes but also restaurants and fast-foods where one can enjoy them, even vegetarian restaurants and related prices.

3.4.5. Specific Chapters

Irrespective of the last four subchapters that each investigated travel guide reviews, there are other chapters and subjects that the authors of the three editions find significant to share with their readers in order to help them perceive properly Romania as a tourist destination.

On this line, the English guidebook comes up with four new chapters, starting with “The Authors”, where the two American authors, Robert Reid and Leif Pettersen, argue their decision of writing a travel guide about Romania and Moldova, simultaneously mentioning their favourite itineraries accompanied by suggestive maps. Next, the “Getting started” chapter provides useful information regarding the best time to visit the tourist sites, along with climatic parameters claimed by different activities; prices and exchange rate, accommodation, catering, transport, entertainment; travel literature within a series of pertinent books are being recommended, websites sources of information; needful objects for traveling; most famous festivals, tourist sites and movies, which all happen to be revealed inside information boxes, in hierarchical order. The third chapter, “Itineraries”, whose exhibition follows a three-section pattern: classical route (including Transylvania and Wallachia castles and mountain visiting), lesser known roads (that in foreigners’ view integrate a wide range of tourist sites) and adapted travels (where two forms of tourism are being mentioned: rural tourism in Săpânta, Suceava, Gârda de Sus, Râşnov and another form suitable for families with children in and around Bran Castle, Corvinilor Castle, Apuseni Mountains caves, Mud Volcanoes, Danube Delta, each of them being provided with illustrative maps. Finally, the last introductory chapter, the one entitled “Snapshot”, emphasizes a series of political, economic, social and cultural realities, some of them being separately synthesized.

A distinctive feature of the French travel guide is derived from the contents of the “Romania Today” chapter that examines both the current situation of Romania and its social-economic evolution from the post-revolutionary period to nowadays, when a transition process of modernization started to characterize the trajectory of this country. The authors point out the strengths of Romania as a tourist destination in terms of mountains, landscapes, forests, traditions related to rural life, medieval monasteries, churches, castles and palaces. Likewise the French edition describes Bucharest, this time revealing not only the capital’s strengths (business center, country’s locomotive, famous tourist sites) but also its weaknesses (pollution, billboards that cover the facade of some buildings, cables etc. that diminish the aesthetic properties of the city). Moreover it provides information about Romanian people (whom they describe as being caring but sometimes impertinent, religious and respectful to the authorities) and general facts such as population density, localities number, religion typology, events during and after the Communist period (number of deaths, the Revolution shock felt by young people). In another train of thoughts, the travel guide written in French appreciates both the maintenance of the centuries old traditions and the mosaic of regions which define Romania: Oltenia, with its remarkable monasteries, thermal resorts and caves; Transylvania, known for its castles, Dracula, ski resorts, fortified churches; Maramureş, famous for the rural life, traditions and customs, wooden churches; Bucovina, with its medieval churches and Byzantine painting.
As expected, the German tourist guidebook emphasizes both the Saxon identity and the Communist regime installed in Romania, constantly making references to its past and to the attempts of preserving the authenticity of its traditions and values. The authors supply a complex source of information with respect to the tourist image of the analyzed country, highlighting the cultural heritage, the curative potential (both balneary and climatic) and other aspects related to accommodation, booking on Internet, souvenirs, tourist offices, organised trips etc.

After reviewing the introductory subchapters, each tourist guidebook concentrates on presenting Romania’s capital and the constituent geographical and historical regions, which the authors of the three travel guides pack as following:

- “Bucharest”, “Wallachia”, “Transylvania”, “Crişana and Banat”, “Maramureş”, “Moldova”, “Northern Dobrogea” and a final part providing information regarding the transport, health, language, glossary, backstage, index, time zone, map legend and Romania’s map, displaying all the regions from the English guidebook (Figure 9).

Figure 9 - The main zones and settlements with high tourist interest in English Travel Guidebook’s conception

- “Bucharest”, “Muntenia”, “Oltenia”, “Transylvania”, “Banat and Crişana”, “Maramureş”, “Moldova”, “Dobrogea” attendant by an extra rubric offering advice and practical information, such as the used principle, of associating a colour to every region in order to facilitate its searching and recognition within the French travel guide (Figure 10).

Figure 10 - The main zones and settlements with high tourist interest in French Travel Guidebook’s conception

- “Bucharest”, “Muntenia”, “Black Sea Coast and Danube Delta”, “Moldova and Southern Bucovina”, “Maramureş”, “Transylvania”, “Banat and Timișoara” in the German tourist guidebook (Figure 11).

Figure 11 - The main zones and settlements with high tourist interest in German Travel Guidebook’s conception

By analysing the number of pages that each travel guide saves for the regions’ description (Figure 12), the first thing that stands out is that Transylvania region benefits from the highest interest from the authors, especially the English ones (97 pages), while Maramureş tends to be ignored by all of them (only 17, 18 or 20 pages). As shown bellow, the German editors consider the information related to Black Sea Coast and Danube Delta more important, reason for which the largest number of pages within the related guidebook presents this area. Succeeded by Transylvania and
Moldova with Southern Bucovina, the three regions easily detach themselves by the others through the optimal destination they represent due to the high tourist potential that they are endowed with.

On the other hand, the French authors prefer to provide more details about Muntenia and Oltenia, after the complex presentation concerning Transylvania, this way, imposing differentiations between the image that their readers get in comparison with those who consult the editions written in English or in German. Without considering the contents of these sections that describe a geographical and historical region or another, it is understandable why someone who reads 72 pages of pure information about Dobrogea will manage to perceive better the tourist aspects and sites related to this region and will be more determined to visit it, against someone who reads 19 or 26 pages containing brief information.

Comparing the contents of these chapters (Appendix A) that are found within the three travel guides, the most noticeable common feature is the fact that the authors of the examined editions start their pleading for Romania as a tourist destination, with the capital’s description, followed by the one related to each component region. Though, a series of differences can be observed, such as, while the English guidebook focuses on pointing out the most important settlements within the regions whose presentations are preceded by historical information (except the case of Maramureș and Moldova), the French travel guide adopts a different style exposure for the same regions whom the authors also attach to all of them two sections – Introduction and plan; Other places to visit – and, at the same time, the German tourist guidebook integrates the presentation of Bucharest within the chapter related to Muntenia, and the one belonging to Dobrogea within “Black Sea Coast and Danube Delta” chapter.

With respect to the provided information regarding Bucharest, the similarities between the investigated guidebooks consist of displaying same details that reflect the tourist potential, like natural and human-made resources, events, along with the capital’ surroundings. Subsequently, the English guidebook’s authors are the only ones that allot a special section for revealing certain dangers and disappointments, only the French travel guide authors make references both to means of transport that ensure the arrival within the capital (by road, by rail, by air) and to festivals and events that occur in Bucharest, while the authors of the German tourist guidebook distinguish themselves by offering useful information about the capital’s museums (Appendix A).

Towards Muntenia and Oltenia, all three editions review the most important urban settlements situated within the study area, specifying that only the French travel guide prefers a separate approach when comes to these two geographical regions. However, although it appends descriptions for each urban centre, the same guidebook ignores the mountain landscape presentation regarding Iezer Mountains, Cernei Valley, Bucegi Mountains, Prahova Valley. Concerning the noticed differences between the examined tourist guidebooks, what also comes into prominence is the fact that the English guidebook is the only one that does not mention the monasteries located in Oltenia (Appendix A).

Within the investigated travel guides, Transylvania’s presentation enjoys quite complex details when it comes to most important cities and mountain units that are integrated in this historical region, with slight differences of perceptions. Thus, while the English guidebook exclusive incorporates Prahova Valley in Transylvania, only the German one does not include Székely Land within this region. The latter tourist guidebook also stands out by briefly presenting Apuseni Mountain, unlike the other two editions that insist on this mountain sector. Last but not least, the French travel guide is a peculiar case of guidebook that does not analyze Transylvania region from an area point of view, does not indicate the former capital of Dacia, namely Sarmizegetusa Regia but the only one that mentions Romanian mines and myths (Appendix A).

According to usage, Crișana and Banat description also involve the displaying of the most famous cities (Timișoara, Arad, Oradea) and natural tourist sites such as caves and mineral waters. This is the region where the German tourist guidebook provides full information about Apuseni Mountains and Semenic Mountains, while the French travel guide ignores, this time, the related natural sites belonging to Apuseni. Instead, the authors of the latter edition are the only ones that review both Satu Mare and its surroundings, seen as representative tourist attractions for Crișana (Appendix A).

Maramureș region is no exception to the rule of revealing aspects that concern the main cities (Baia Mare, Sighetu Marmăției), followed by specific features of each guidebook. For example, the edition written in French is the only one that does not include Satu Mare within Maramureș, due to the scission of Crișana as separate region. Finally, only the German travel guide points out the famous wooden churches of Maramureș, the itinerary of Mocanita Steam Train on Vasar Valley and the Rodnei Mountains National Park (Appendix A).

In contradistinction to the other geographical and historical regions presentations, the one pertaining to Moldova does not refer to the urban settlements situated in the southern part, though all tourist guidebooks highlight, instead, important details about the existing monasteries in the area. In terms of distinguishing characteristics, worths mentioning that while the French travel guide indicates aspects related to the Rroma minority, the German one points out the birth places of two important personalities of Romanian culture: Mihai Eminescu and George Enescu (Appendix A).

The last region, Dobrogea, comes along with the description of Danube Delta and some of the most
important seaside resorts situated on the Black Sea Coast. While the best presentation of this region belongs to the German tourist guidebook, only the French one does not make reference to the The Danube-Black Sea Canal and to the other resorts except Mangalia and Constanta, and the English edition ignores the Murfatlar wine and the monasteries of Dobrogea.

Considering all these aspects that define both the manner in which the authors perceive Romania as a tourist destination and the way that they deliver the related information, two situations can occur for the readers of the three editions: either form a superficial opinion related to a region or another, an opinion that they could be less willing to change, or become aware of the presentation lacunar nature whom they could chose to improve by reading other books and materials or by visiting the country that they have read about.

IV. CONCLUSION

The comparative analysis of the three travel guides, written in three different languages, outlines that the most important elements that a foreigner reader must know about a country, Romania in this case, are being highlighted within an useful series of chapters and sections. For instance, great Romanian personalities are named not only within the “History” chapter but also in the one presenting the “Culture”. By contrast, customs and traditions related to Romanian space and rural culture lack from the English guidebook, while the German one only mentions them briefly. Same last two travel guides come with a section devoted into a phrasebook related to gastronomy, Romanian dishes, food and beverage.

Regarding the graphic materials, the English guidebook, provide the most representative images that mainly illustrate Transylvania, along with areas situated in the southern part of Romania, while the other two examined travel guides display random photographs that do not reveal a region more than another.

One can notice that none of the investigated editions propose classification of the tourist sites, although, the accommodation structures benefit from ranking: hotels from 1 to 5 stars, motels, guesthouses, chalets, campings, hostels, villas, within the chapter related to “Accommodation”.

In another train of thoughts, the connection with the German-speaking world is being ensured especially within the German tourist guidebook but not only, reminding the presence of the Saxon people in Transylvania and the Swabians in Banat, their migration within Romania and their return to the native land. Some of the Saxons have brought their contribution to the culture development, such as Johann Lippet or Herta Muller that became famous through their works. Unlike this German-speaking world, the English and the French ones and their relationships to Romanian culture are less obvious and revealed within the examined editions.

With respect to recommendation related to literature and books that foreigners, both readers or tourists, could find interesting, for example: Balkan Trilogy (Olivia Manning), The Hooligan’s Return: A Memoir (Norman Manea), Romania (Lucian Boia), Romanian Rhapsody: An Overlooked Corner of Europe (Dominique Fernandez), Bury Me Standing – The Gypsies and their Journey (Isabel Fonseca), The Romanian: Story of an Obsession (Bruce Benderson), Romania Revisited: On the Trail of English Traveller, Winds of Sorrow: Travels in and Arround Transylvania (Alan Ogden), Between the Woods and the Water (Patrick Leigh Fermor), Princes Among Men: Journeys with Gypsy Musicians (Garth Cartwright).

Concerning the suggestions that the authors of the three analysed editions make in terms of leisure, the festivals and the main tourist sites are the ones being mentioned along with a series of best movies directed in Romania, most listened folk CDs, and a top-10 outdoor activities, such as: hiking and trekking, cycling, horse riding, mountaineering.

Likewise, the German edition authors indicate some literary works from different areas of interest, highlighting Saxon writers and books, such as: Die Tür zur hinteren Küche/The Door to the backwards Kitchen (Johann Lippet), Der König vermeigt sich und tötet/The King Bows and Kills (Herta Müller), Miss Bukarest (Richard Wagner) along with famous Romanian authors like: Ana Blandiana, Mircea Cărtărescu, Mircea Dinescu, Mihai Eminescu, Andrei Plesu, whose works can be read either in German or in Romanian. Last but not least, this travel guide published in German, is the only one that refers to tour operators, Neckermann and TUI, while the other two editions lack this kind of information.

English guidebook: most complex introductory part; most general image of Transylvania; most pertinent perspective of Bucharest (see “Dangers and disappointments”); most efficient structure regarding the information in order to ensure an adequate visualisation; same extent of attention paid to all existing minorities; only one providing information concerning sports and music; best detailes regarding gastronomy;

French travel guide: largest number of graphical materials revealing religious, cultural, urban, gastronomical, faustistic, historical and political aspects; best cover in terms of displaying the most specific features related to Romanian tourism (mountain, rural, cultural, religious); best representation of cultural details; only one pointing out rural aspects of Romanian society and tourism; only one providing historical information for each and every geographical region;

German tourist guidebook: most edifying map of Romania highlighting the main tourist sites, cities, geographical units; the widest range of useful advice with respect to traveling to and in Romania; largest
amount of information regarding Danube Delta; best incursion within Romanian literature field.

Strengths:
- all travel guides point out Romania’s regions and related cities endowed with significant tourist potential;
- all examined guidebooks point out mountain regions, their morpho-tourist fund, climatic and cultural tourist component, the importance of Danube Delta and Black Sea;
- all editions reveal the most important phases concerning Romania’s history;
- all tourist guidebooks focus on environmental issues;
- all three investigated publications refer to Romanian traditional food;

Weaknesses:
- neither the English guidebook nor the French one refer to the wooden churches situated in Maramureș, although 8 of them are integrated within UNESCO Patrimony;- certain counties from Romania do not encounter within the interest are of the travel guides;
- the guidebooks do not pay the same amount of attention to the seaside resorts;
- the travel guides do not highlight enough Romania’s balneary potential (first place in Europe, in terms of mineral and thermal springs), indicating only Felix Baths, Herculane Baths and a few thermal sources in Satu Mare county;
- no tourist guidebook points out the speleotourist potential, except the English one that names Scărișoara Cave and Bear Cave, without other references to the high density of caves hosted by Apuseni Mountains;

To sum up, all the three examined travel guides manage to reveal the most important tourist attractions related to Romania’s component regions, so that the readers of these editions can easily create an image regarding this tourist destination, although, certain differences can be pointed out, differences that convert into various ways of perceiving Romania as a unique place.

V. References

5. Gunn, C.A. (1965), A concept for the Design of a Tourism-Recreation Region (Ph.D. thesis), The University of Michigan, USA;
VI. APPENDIX A

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